

Georgian Triangle Real Estate Board

MLS ® Statistic Report By Entry Date

[FEBRUARY 2011]

	2011	2010	2009	%INC/DEC
				[2010 - 2011]
Total # of Listings [Month]	433	388	398	11%
Total # of Listings YTD	923	856	844	8%
Total # of Expired Listings [Month]	131	158	181	-17%
Total # of Expired Listings YTD	538	549	640	-2%
Total # of Sales [Month]	117	107	77	9%
Total # of Sales YTD	194	188	129	3%
Total Sales Dollar Volume [Month]	\$40,112,712	\$29,156,500	\$19,220,962	38%
Total Sales Dollar Volume YTD	\$62,841,317	\$49,636,380	\$32,408,396	27%

	2011	2010	2009	TOTAL
Total # of Closed Sales [Month]	72	81	46	199
Total # of Closed Sales YTD	155	153	108	416
Total Dollar Volume of Closing Sales YTD	\$50,083,485	\$39,799,980	\$23,237,399	\$113,120,864
Total # Sales Pending	0	0	0	0
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0

Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)

1841

NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 100,000	7	12	4	6
100,000 - 149,999	9	18	11	22
150,000 - 199,999	23	35	20	42
200,000 - 249,999	24	38	17	29
250,000 - 299,999	11	22	16	29
300,000 - 349,999	12	18	14	22
350,000 - 399,999	7	15	12	17
400,000 - 499,999	7	10	6	10
500,000 - 599,999	5	5	3	4
600,000 - 699,999	2	7	3	5
700,000 - 799,999	4	5	1	1
800,000 - 899,999	0	0	0	0
900,000 - 999,999	3	5	0	1
1,000,000 - 1,499,999	1	2	0	0
1,500,000 +	2	2	0	0

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Residential(single family) Activity by Area

[FEBRUARY 2011]

Area	2011								2010								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
CL	31	73	10	19	32%	26%	\$323,250	\$345,390	27	74	9	18	33%	24%	\$283,383	\$256,914	
CO	48	89	13	27	27%	30%	\$334,838	\$282,684	47	104	15	29	32%	28%	\$244,793	\$255,375	
GH	15	36	4	6	27%	17%	\$284,750	\$318,929	19	42	8	10	42%	24%	\$321,438	\$321,444	
MM	17	31	6	10	35%	32%	\$215,042	\$261,588	12	24	6	9	50%	38%	\$233,917	\$260,018	
MU	1	1	2	2	200%	200%	\$585,000	\$635,489	3	6	2	3	67%	50%	\$243,500	\$388,400	
SP	0	1	0	1	%	100%	\$	\$266,125	3	3	0	0	0%	0%	\$	\$255,167	
TB	28	86	17	26	61%	30%	\$721,468	\$549,657	34	72	14	20	41%	28%	\$370,643	\$434,876	
TI	3	7	1	1	33%	14%	\$405,000	\$295,728	4	14	1	2	25%	14%	\$310,000	\$230,110	
WB	68	132	18	27	26%	20%	\$275,292	\$267,339	60	145	19	29	32%	20%	\$278,858	\$257,317	
OB	7	20	5	8	71%	40%	\$342,280	\$268,577	12	20	2	6	17%	30%	\$180,000	\$311,192	
Total	218	476	76	127	35%	27%	\$401,595	\$321,552	221	504	76	126	34%	25%	\$287,390	\$287,774	
Average Sales YTD 2011								\$352,259	Average Sales YTD 2010								\$287,239
Month: FEBRUARY 2011									Month: FEBRUARY 2010								
YTD: JANUARY 2011 - FEBRUARY 2011									YTD: JANUARY 2010 - FEBRUARY 2010								
12 Month: FEBRUARY 2010 - FEBRUARY 2011									12 Month: FEBRUARY 2009 - FEBRUARY 2010								